



**n o r t h e r n   l i g h t s**

**2020 Catalog**



## made by hand

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Northern Lights is world renowned for our exclusive wax painting technique, but did you know that we also sculpt candles by hand? (Canyon Dune - new)



northern lights

## made for the heart + home

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Our dedicated team of designers incorporate inspiration from the natural world with market trends to create one-of-a-kind style lines intended to brighten the world.

## made with (re)purpose

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We draw inspiration from the natural world around us and aim to create products that have function after the wax has melted.

## wax melts

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Engineered for fast melting and superior fragrance throw, our wax melts offer an alternative to flameless environments.

## unfragranced

- 41 Pillars
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Our unfragranced candles are long-burning for a high quality experience.

## accessories

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Complement your Northern Lights tapers, pillars & tealights with innovative & custom-designed accessories, handmade by artisans from around the globe.

## taper candles

- 48 Crystalline Tapers
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- 51 Combination Packs

We offer a wide range of colors, sizes, and combinations of high quality, unfragranced taper candles.

## contact us:

### FOR SALES & CUSTOMER SERVICE

Call: Monday-Friday 9-5 EST  
**1.800.836.8797**

Email: [Sales@northernlightscandles.com](mailto:Sales@northernlightscandles.com)

Address: 3474 Andover Rd.  
Wellsville, NY 14895 USA

**ONLINE ORDERING 24/7**  
[www.northernlightswholesale.com](http://www.northernlightswholesale.com)

## merchandising aids

### 53 Displays

Enhance your Northern Lights products with quality, branded displays and point of sale signage designed for flexible merchandising.

## the details

### 54 Ordering & More

Find out everything you need to know about being part of the Northern Lights community, including ordering details, trade show locations & more.

Northern Lights' commitment to the artistry of candle making has been celebrated since 1978. Our strong roots in design and manufacturing by hand is evident in the creative candles you will explore in this catalog. Poured by hand, our candles are packaged and shipped from our Western New York workshop. Our focus is on serving our customers through great quality, US-made products, that ship on time. Our on-site team of artists have researched and fully developed each product from vessel and packaging ideation to wax and fragrance formulation. Our careful hands touch every part of the process. We are committed to sustainable and social practices that help build communities around the world. Additionally, we incorporate ecological saving processes into your products and manufacturing to recycle, repurpose, and reduce our eco footprint.

## the nl family

IN WELLSVILLE, NY



OVER 100+ MORE CAMERA-SHY EMPLOYEES NOT SHOWN



## the nl family

### ACROSS THE USA

The NL family is grateful for your business and humbled by your continued support. We are continuously blown away by the creative ways you showcase our products.

For those of you who have been with us from the very beginning, we want to thank you. For those of you who are new, welcome to the family!

Thank you for the opportunity to return the love by supporting your business with great sellers and superior, timely customer service.



AUGUST & MARCH HOME - Putnam, CT  
Displaying Herban Garden (pg 31) & Flower Garden (pg 32)



BLUE ROOM GALLERY & GIFTS - Bethany Beach, DE  
Displaying Spirits (pg 23) & Windward (pg 21)



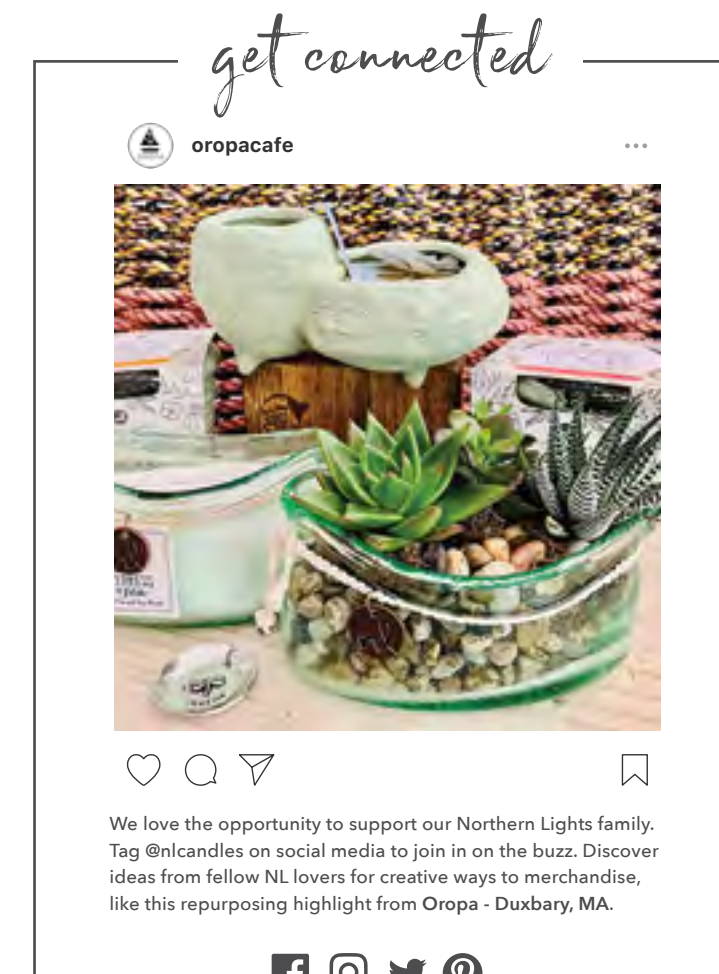
HATCHET BRUNSWICK - Troy, NY  
Displaying Prana (pg 19) & Fragrance Palette Essentials Jars (pg 14)



PERFECT SETTINGS - Valdosta, GA  
Displaying Firestarters (pg 35)

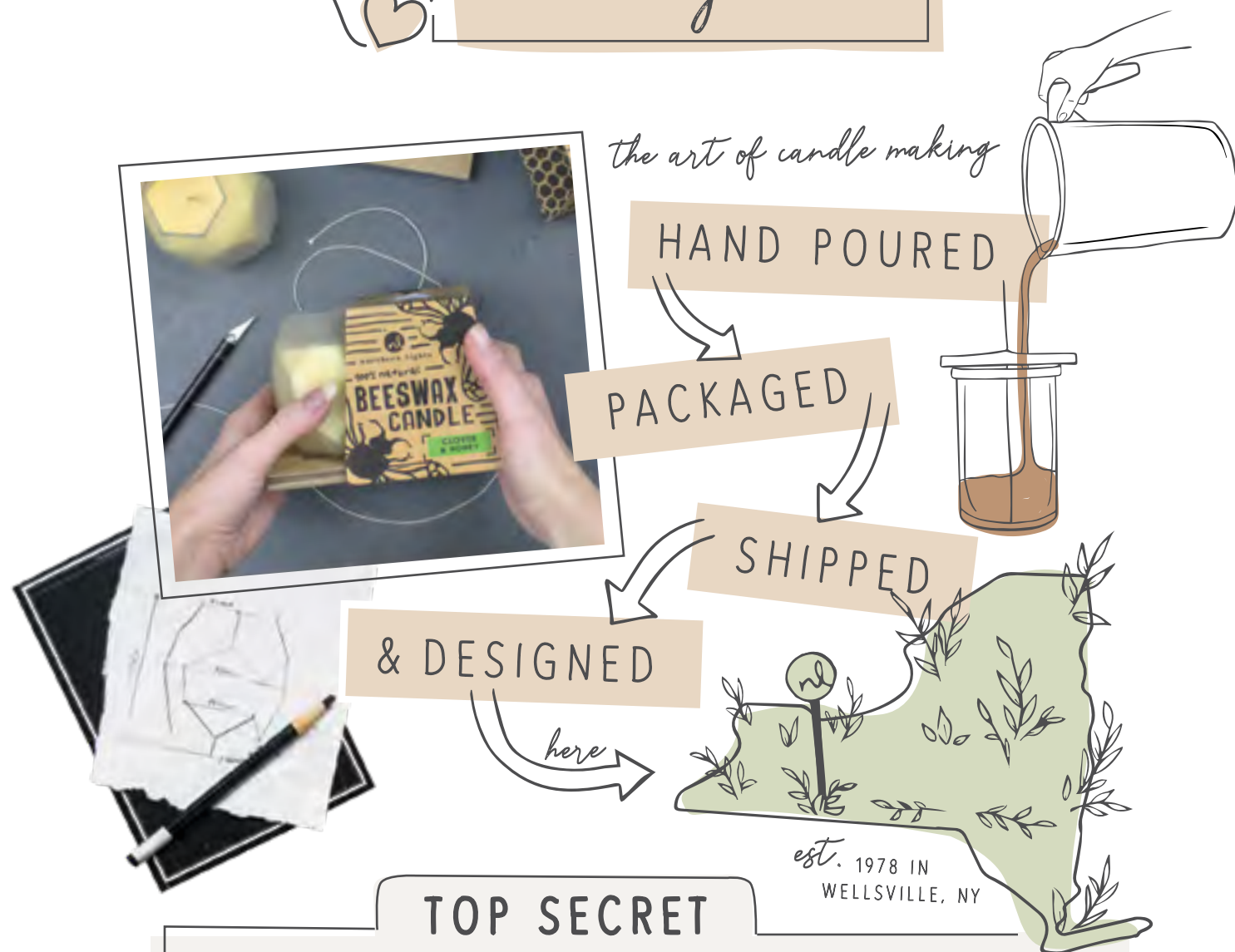


A VILLAGE GIFT SHOP - Glendale, Ohio  
Displaying Fragrance Palette Essential Jars (pg 14)



LEXINGTON FLORAL & BOUTIQUE - Shoreview, MN  
1oz Mini Jar Candle (pg 14)





## TOP SECRET

### ✓ exclusive techniques

- **wax painting**: our signature process of painting clear glass with blends of colored wax and gold swirls creates one-of-a-kind works of art

### ✓ custom formulations

- each candle's fragrance and wax is formulated with natural ingredients and lead-free wicks for an optimal clean-burning experience

### ✓ original designs + artwork

- packaging features illustrations that have been hand painted, drawn or graphically arranged by our team of talented artists // vessels & accessories are imagined, prototyped and tested by our on-site product development team



esque  
NOUVEAU

new style line



Made completely by hand in our studio using our exclusive wax painting technique and filled with new & unique fragrances!



Elegantly packaged in a reusable fabric-covered gift box with a silk lining and magnetic branded closure.



### Esque Nouveau

8 oz Soy Wax Blend  
5.25" x 4.5" / Burns 50 hrs  
Min 3 per color



**Peach Nectarine** 63466

Mandarin orange with ripe peach,  
vanilla bean & cacao



**Amber Sandalwood** 63467

Amber & white rose blooms, creamy  
sandalwood & cashmere musk



**Cucumber & Lily** 63468

Refreshing cucumber water with  
water lily & fruity ozonics



### Esque Mysteria

8 oz Soy Wax Blend  
5.25" x 4.5" / Burns 50 hrs  
Min 3 per color



Each wax painted vessel features our classic best-selling Esque colors. Filled with our signature fragrance, Mysteria.



Elegantly packaged in a reusable fabric-covered gift box with a silk lining and magnetic branded closure.

### How it's Made

Esque candles are created by hand painting wax inside clear glass. Our signature wax painting technique is signed by the artist who made it. These artisans paint the glass with blends of colored wax and a splash of gold to create decorative wisps of metallic feathers.

### FRAGRANCED WITH MYSTERIA

Top notes of pine, juniper berry, cypress and mixed herbs. Middle notes include florals such as jasmine, orange blossom, rose and hints of clove. Bottom notes of sandalwood, leather, patchouli, amber, musk and vanilla.



**White** 63454

Fragranced with Mysteria



**Ebony** 63457

Fragranced with Mysteria



**Cranberry** 63459

Fragranced with Mysteria



### Mysteria Pillar

Fragranced Ivory Pillar  
3" x 4" / Burns 80 hrs / Min 3

63303



### Mysteria Votive 6pk

Sell open stock or by the box  
Burns 15 hrs each / Min 3

63301



### Mysteria Room Spray

16oz For use in home & car  
9.5" / Min 3

63656



# meditation

## Meditation

8 oz Crystal Palm Wax  
5" x 3.5" x 6.75" / Burns 35 hrs  
Min 3 per fragrance



Featuring ethereal fragrances and packaged in a gift-ready display box that highlights the wax painted glass vessels.



Hand poured with palm wax that forms unique crystal-like patterns and creates a reflective glow as it burns.



## How it's Made

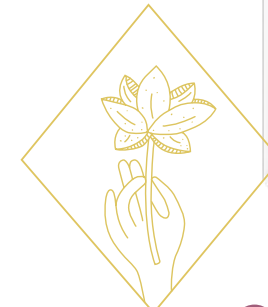
This one-of-a-kind candle made with crystal wax has been individually hand painted and signed by the artist. Each candle features organic patterns of colored wax mixed with gold swirls inside clear glass.



### Sacred Sage

52664

White sage, cedarwood & peppercorn



### Lotus Bloom

52665

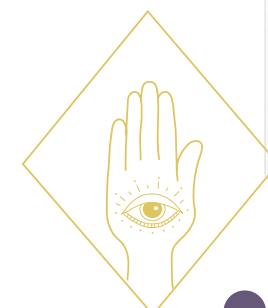
Lotus, vetiver & bergamot



### Mystic Moon

52666

Pumice, star fruit & moonflower



### Good Fortune

52667

Myrrh, amber & velvet musk



canyon dune



This sculpted, sand vessel is created by pouring wax into colored sand. Each unique vessel is filled with a white, coconut-blend wax highly fragrant with Canyon Dune.



How it's Made

Sand is carved out by hand to create the vessel form. Then, hot wax is poured into the sculpted form to solidify the vessel shape. Once cooled, the excess sand is brushed away to reveal the candle and sealed to protect the textured exterior.



new style line

Canyon Dune

16 oz Coconut Wax Blend  
7.5" x 3.25" / Burns 40 hrs  
Min 3 per color

FRAGRANCED WITH CANYON DUNE  
Top notes of sparkling lemon with a hint of melon, eucalyptus & ocean air. Middle notes of lily of the valley, jasmine & geranium. Bottom notes of sandalwood, musk & oakmoss.



Alabaster

41341

Fragranced with Canyon Dune



Basalt

41340

Fragranced with Canyon Dune



Granite

41342

Fragranced with Canyon Dune





made for the heart + the home



Photo by Holly Ragsdale (@hollyvioletragsdale) of our Essentials Jar (pg 15)

## A CANDLE ADDICT'S GUIDE TO BRIGHTENING THE WORLD

### ○ self-care

our candles are formulated with natural ingredients to promote wellness and provide the right amount of light and fragrance. enjoy a one-of-a-kind candle to celebrate your best you

### ○ parties!

every host knows a party isn't complete without candlelight. impress guests with high-end scents or quality unfragranced essentials

### ○ decorating

our diverse offering of products are sure to meet a variety of decor preferences anywhere a touch of luxury is needed

### ○ gifts for everyone

each candle's packaging is designed to make the perfect unboxing experience & made with quality components to impress

## DECORATING MUST-HAVES



Photo by Esther Mathieu & Styling from Danielle McGee of Good Look'n featuring Taper candles (pg 49)

## fragrance palette



This core line features a fresh modern take on classic favorites in 5 distinctive ways: essentials jars, votives, pillars, room sprays & mini candles.





Essentials Jar

10 oz Soy Candle  
4" Tall / Burns 45 hrs  
Min 3 per fragrance



Votive 6pk

2 oz each / Burns 15 hrs  
Min 3 per fragrance



3x4 Fragranced Pillar

3" X 4" / Burns 80 hrs  
Min 3 per fragrance

3x6 Fragranced Pillar

3" X 6" / Burns 100 hrs  
Min 3 per fragrance



Room Spray

16 oz Freshening Mist  
9.5" Tall  
Min 3 per fragrance



1oz Mini Jar Candle

1 oz / Burns 6 hrs  
An affordable way to  
sample new fragrances  
Min 12 per fragrance



1oz Jar Candle Display Box

Wooden box holds 48 1 oz Mini Jar Candles  
Min 1 or FREE with purchase of 48 1 oz candles  
85515



Lavender & Honey

Lavender infused honey & crushed chamomile blended with soothing purple willow bark & white tea leaves



Plum Orchid & Dahlia

Sweet blushed dahlia & floral plum orchids lightened with lemon flower, water lotus, petitgrain & base notes of sandalwood & white myrrh



Rose Hip & Lychee

Wild rose hips & sweet lychee with Brazilian hibiscus, white musk, vanilla & a hint of sugared apricot marzipan



Fuji Apple

Fresh picked, crisp red apple with subtle notes of pink grapefruit, southern magnolia blossom & lily of the valley



Candied Cinnamon

Spirited, sugar coated, red hot cinnamon with light hints of spicy clove, Banda nutmeg, sweet mandarin & pink peppercorn



Amber & Oak Leaf

Vibrant autumn oak leaves, warm golden amber and smoky suede with notes of wild cardamom & crushed tonka beans



Caramel Macchiato

Ground dark roast espresso beans richly blended with steamed milk, vanilla, salted caramel maple syrup & topped with whipped sweet cream



White Currant & Jasmine

White pearl currant & mixed sweet berries with bouquets of star jasmine, violet bloom & a hint of crystallized amber

Essentials Jar	42764	42765	42766	42767
Votive 6pk	44384	44385	44386	44387
1oz Jar Candle	42780	42781	42782	42783
Room Spray	43351	43352	43353	43354
3X4 Pillar	31538	31539	31540	31541
3X6 Pillar	31638	31639	31640	31641

42774	42776	42779	42778
44398	44379	44382	44381
42790	42792	42795	42794
43365	43367	43370	43369
31552	31554	31557	31556
31652	31654	31657	31656

Essentials Jar
Votive 6pk
1oz Jar Candle
Room Spray
3X4 Pillar
3X6 Pillar



Cotton Blossom & Dogwood

Crisp clean cotton blossom in a bouquet of dewy dogwoods, wild flowers & heliotrope with a rush of mountain spring water



Persimmon & Quince

Sun ripened persimmon with the delightful citrus & alluring spiciness of quince blended with refreshing Japanese satsuma



Evergreen Forest

Bundles of freshly trimmed fraser fir, balsam, blue spruce & cedarwood with ice covered pinecones & earthy juniper root



Anjou Pear & Lemongrass

Mouthwatering anjou pear and tropical lemongrass infused with alluring plumeria, white jasmine tea and Italian bergamot



Matcha Tea

Stone ground tencha tea leaves steeped with steamed rice milk & clover honey infused with calming chamomile & blush peony blooms



Watercress & Mint

Freshly picked watercress, mint leaf, & thyme, a splash of Kaffir lime & agave nectar with impressions of water lilies



Sea Salt & Kelp

Invigorating coastal air & blue sea kelp blended with Indonesian amber, tropical vetiver, semi-sweet grapefruit & oakmoss



Sandalwood & Patchouli

Warm patchouli & amber sandalwood paired with notes of Himalayan cedarwood, black pepper, sunflower & ginger root

Essentials Jar	42772	42768	42775	42769
Votive 6pk	44393	44388	44399	44390
1oz Jar Candle	42788	42784	42791	42785
Room Spray	43360	43355	43366	43357
3X4 Pillar	31547	31542	31553	31544
3X6 Pillar	31647	31642	31653	31644

42777	42771	42770	42773
44380	44392	44391	44395
42793	42787	42786	42789
43368	43359	43358	43362
31555	31546	31545	31549
31655	31646	31645	31649

Essentials Jar
Votive 6pk
1oz Jar Candle
Room Spray
3X4 Pillar
3X6 Pillar



chroma

new style line



Light this candle and create change. When lit, the heat from the flame creates a color shift on the vessel. Enjoy hemp-inspired fragrances and CBD oil in a soy wax blend with a hemp wick.



## Chroma

9 oz Boxed CBD Oil & Hemp Soy Blend Candle  
4" x 3.75" / Burns 50 hrs / Min 3 per fragrance



## How it works

Each Chroma box includes a collectible waterproof sticker. Vibrant color is revealed on the illustrated candle when its environment is below 55°F. Place on water bottles, laptops or add to a vinyl sticker collection.



### Mosswood

52670

Rosemary, clove buds & hemp leaves with oakmoss & sandalwood



### Citrus Ginseng

52673

A citrus herbal blend with ginger root, ginseng & fir needles



### Cactus Root

52672

Green cactus fruit & spearmint with basil & desert florals



### Palo Santo

52671

Brushed suede with palo santo bark & magnolia blooms with lemon zest



prana



100% natural, these aromatherapy candles are made with a blend of coconut wax and essential oils.



These artfully blended natural elements promote the well-being of mind, body and spirit.

## Prana

4 oz Coconut Wax Blend  
3.75" / Burns 25 hrs / Min 3 per fragrance



### Calm

49870

Lavender & Chamomile Essential Oils



### Balance

49871

Cedarwood & Black Fig Essential Oils



### Cleanse

49872

Mandarin & Grapefruit Essential Oils



### Focus

49873

Blackcurrant & Lemongrass  
Essential Oils



windward



Hand poured in a unique hand-blown vessel with fragrances that evoke the flora of the sea.



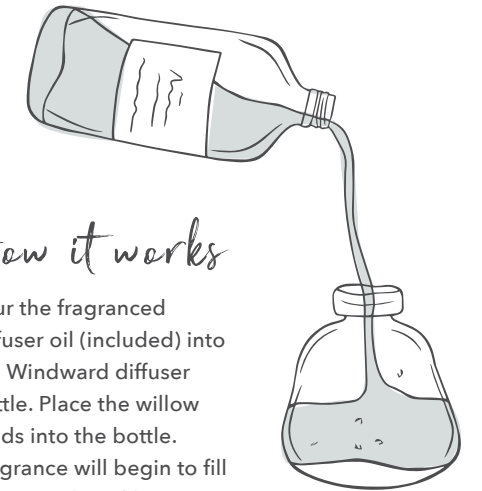
Made with recycled glass brimming with bubbles and featuring an artisan-rolled rim.



new  
product

### Windward Reed Diffuser

5.1 fl oz (150ml) fragrance oil,  
4.5" x 5" x 12" / Min 3 per fragrance



### How it works

Pour the fragranced diffuser oil (included) into the Windward diffuser bottle. Place the willow reeds into the bottle. Fragrance will begin to fill the air as the oil begins to saturate the reeds.

### Windward Candle

14 oz Soy Wax Blend  
7" x 3.5" / Burns 45 hrs / Min 3 per fragrance



### Seagrass & Aloe

Wild aloe & ocean fern with aquatic flowers & driftwood

Candle	52660	Reed Diffuser	63610
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### Driftwood & Sea Salt

Baltic sea salt with wild sage, bergamot & sun bleached driftwood

Candle	52663	Reed Diffuser	63608
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### Cypress & Sea

Cleansing notes of sheer cypress, water mint & sea moss

Candle	52661	Reed Diffuser	63609
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### Coconut Husk

Warm coconut & almond milk with light citrus notes

Candle	52662	Reed Diffuser	63607
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# spirits



An homage to craft cocktails combining unique fragrance and the wit of your favorite bartender. Check out the "Snappy Snippets" on the back of each Spirit candle for spirit-related trivia.



The frosted and clear recycled glass is topped with a live edge cork responsibly harvested from sustainable cork trees.



## Spirit Candle

5 oz Soy Wax Blend  
4" / Burns 35 hrs / Min 3 per fragrance



### Whiskey & Tobacco

Clear Amber Glass  
52601



### Absinthe & Black Fig

Clear Moss Green Glass  
52603



### Blackberry Brandy

Clear Cobalt Glass  
52602



### Dark Rum & Oak

Frosted Amber Glass  
52611



### Bourbon & Spice

Frosted Moss Green Glass  
52613



### Blue Velvet Gin

Frosted Cobalt Glass  
52612





# made with (re)purpose

Photo by Alyssa Campbell from @alyssamakessomething. Recipe inspired by our spirit candles (pg 23)

## Repurposing ideas:



### VASE

turn your reed diffuser bottle or candle into a small vase



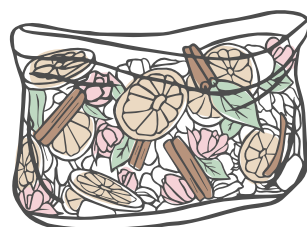
### PLANTER

make empty candle vessels a new home for plants



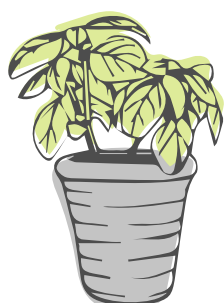
### LUMINARY

use votives and tealights to keep your wax painted candles glowing



### POTPOURRI

fill empty vessels with dried botanicals or potpourri



### RECIPES

use fragrance combinations to inspire new recipes



### DESK ORGANIZER

store pens, paper clips, tacks & more

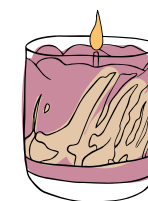


Photo by Kaila Jackson (@bluegreenpatina) of our Sill (pg 27)

Our candles are designed to outlive their burn time.



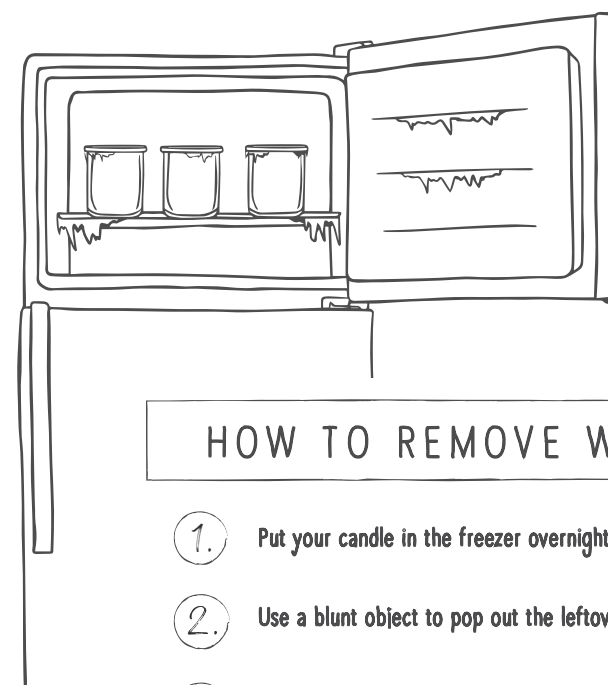
## Tips for Reuse:



### SPECIAL INSTRUCTIONS: wax painted

#### TO PRESERVE YOUR WAX PAINTED CANDLES:

Place candle in a bath of 100°F-120°F water for approximately 20-30 minutes. Gently remove the softened wax being careful not to damage the wax painted lining. Wipe out any remaining wax with a paper towel. Your wax painted candle is now ready to repurpose!



### HOW TO REMOVE WAX

1. Put your candle in the freezer overnight.
2. Use a blunt object to pop out the leftover wax.
3. Clean out any wax residue in the dishwasher or in the sink with soap and hot water.



no Waste!  
Divide any leftover fragranced wax into chunks and place in a wax melt warmer to enjoy even longer!



it's Stuck!

Use a hairdryer and pliers to remove any stubborn wick sustainers.



sill



This hand poured 2-in-1 soy candle is filled with a different fragrance in each tier. The 2 fragrances complement each other as they burn and blend.



Repurpose the tiered, crater glazed ceramic vessel as a beautiful succulent planter.

## Sill

16 oz Soy Wax Blend  
8" x 4" / Burns 35 hrs combined  
Min 3 per fragrance



**2 DIFFERENT FRAGRANCES  
IN 1 CANDLE!**



**Cactus Coast + Mango Leaf 52754**

Cool sea mint, cactus  
lily & driftwood

Tropical mango leaf, fuzzy  
peach & hibiscus



**Agave Nectar + Dune Primrose 52755**

Blue agave, sheer  
chamomile & musk

Fairy primrose blooms,  
blackcurrant & sea kelp



**Desert Rose + Cashmere Drift 52756**

Desert rose, juicy  
peach & rhubarb

Smooth vanilla, nutty  
maple & velvet musk



# grow your own garden

with HERBAN GARDEN

& FLOWER GARDEN



HERBAN  
GARDEN  
seed blend

parsley

basil

oregano



from candle to herb garden



snapdragon

FLOWER  
GARDEN  
seed blend

catchfly

english daisy

black eyed  
susan



clarkia

bird's  
eye

sweet  
alyssum



how it works:

1.



Remove plantable  
seed disc from packaging.

2.

Place seed disc on soil in  
a pot or a section of your garden.



GROW TIP:

Burn  
your candle down  
and use as a pot  
to grow your  
seed disc.

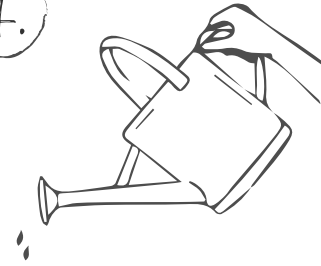


3.



Top off seed disc with a  
thin layer (about 1/8") of soil.

4.



Water and keep watering  
every day or two.

5.



Place pot & seeds in  
a sunny area.



# herban garden

## Herban Garden

12 oz Soy Wax Blend  
5" / Burns 60 hrs  
Min 3 per fragrance



### Kaffir Lime & Oregano

Sun dried citrus with a mixed herb blend

64713



### Mint Basil

Frosted wild mint, bergamot & white sandalwood

64710



### Thyme & Parsley

Crisp notes of parsley, fir needle & spicy vanilla musk

64712



### Chamomile & Avocado

Fresh avocado fruit, eucalyptus & light floral notes

64711



Biodegradable Packaging Sleeve

# flower garden

## Flower Garden

12 oz Soy Wax Blend  
5" / Burns 60 hrs  
Min 3 per fragrance



### Black Eyed Susan

Golden flower petals & wild fennel with a light citrus mist

64715



### Pink Catchfly

Catchfly, gardenia & tuberose with light sandalwood

64716



### English Daisy

Daisy blooms & geranium with sweet citrus & ylang-ylang

64717



### Snapdragon

Summer snapdragons with fruity peach, rose & musk

64714



Biodegradable Packaging Sleeve



# bee hive

## Bee Hive Frosted Glass

7.5 oz Natural Beeswax Blend  
4" / Burns 40 hrs / Min 3 per fragrance



Hand poured and hand rolled bee-utiful candles featuring natural beeswax. Only natural elements are used to create these clean-burning, smoke and soot free candles.



Packaging is made from 100% recycled materials.



new  
fragrance

### Lemon & Honey 69485

Lemon nectar and tupelo honey  
with rose blooms & vanilla bean

### Lavender & Honey 69486

Crushed lavender infused  
honey & slight citrus

### Clover & Honey 69487

A fresh mix of field greens,  
tomato blossom & jasmine

### Avocado & Honey 69488

Avocado and golden honey  
with green olive & light florals

## How it's Made

Bee Hive Tapers are made using sheets of natural beeswax foundation. Each honeycomb pattern sheet is given a cotton wick and rolled into the form of a taper. Two handmade tapers are packaged in a giftable kraft display box made of recycled materials.

## Bee Hive Tapers

2pc Pack Natural Beeswax  
3.25" x 9.25" Tall / Min 6  
73610





# firestarters



Highly fragranced colored wax combined with recycled and renewable materials.  
100% Biodegradable



Simply place 1 pod under your logs and light!  
Perfect for fireplaces, wood stoves, campfires and fire pits. You'll never need kindling again.  
Works on wet and dry wood!

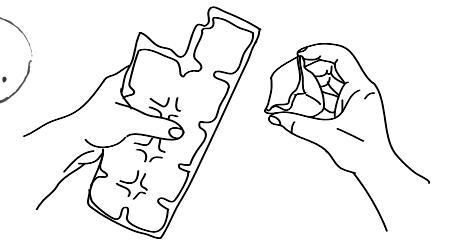


## Fragranced Firestarters

Box contains 10 tearaway pods  
10.5" Tall / Min 6 per fragrance

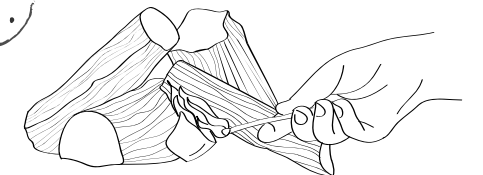
## how it works:

1.



Tear off one pod.

2.



Place pod with wood. Light pod.

3.



Enjoy your fire.



**Fresh Cut Pine** 59150



**Citronella** 59151



**Maple Bacon** 59152



**S'mores** 59153



**Cinnamon** 59155



**Redwood Forest** 59159



# wax melts

## Mason Melts

8 oz Paraffin Wax Blend - Approx 100 melts  
5" Tall / Min 3 per fragrance



Hand poured wax melts made with highly fragranced wax in a unique and convenient size for fast melting.



Wax melts are smokeless and flameless, making them a great home fragrance alternative to candles.



**Cranberry**

18279



**Cinnamon**

18280



**Farmstand Peach**

18289



**Mysteria**

18282



**Vanilla Cream**

18283



**Ginger Tea & Honey**

18284



**Whiskey & Tobacco**

18291



**Crisp Apple**

18285



**Fresh Pear**

18290



**Fresh Linen**

18287



**Lavender Vanilla**

18288



**Plum Orchid**

18292

## How it Works

Place a few wax melts into a clean warmer dish. Warmer will melt the wax chips releasing fragrance into the air. When you are done, allow wax to cool and harden for easy removal. Mix and match fragrances for custom blends.



wax melts go  
here

## Electric Wax Melt Warmer

Matte white & natural ceramic finish  
Includes 25 watt bulb and 36" cord  
packaged in a photo box  
6.5" x 7" Box / 6" Warmer / Min 3  
91739





# wax melt bulk programs

Interactive merchandising to maximize your wax melt profits.  
Let your customers fill their own 4 oz pillow packs to mix  
and match their favorite fragrances.

## 4 Bucket Starter Program – shown above

- 4 - 5lb bags of Wax Melts
- 80 - Empty Pillow Packs
- 4 - Metal Scoops - Free
- 4 - Galvanized Buckets & Lids - Free

## 5lb Bulk Melts

Fills 1 Bucket and 20 4 oz  
Pillow Packs / Min 1



## Galvanized Bucket

FREE WITH PROGRAM  
8" Tall / Min 2

85512



## Empty 4 oz Pillow Packs

FREE WITH PROGRAM  
Min 1 (20pcs)

15004



## Metal Scoop

FREE WITH PROGRAM  
Min 2

85513

			
<b>Cranberry</b>	<b>Cinnamon</b>	<b>Farmstand Peach</b>	<b>Mysteria</b>
15133	15139	15134	15129
			
<b>Vanilla Cream</b>	<b>Ginger Tea &amp; Honey</b>	<b>Whiskey &amp; Tobacco</b>	<b>Crisp Apple</b>
15120	15121	15145	15136
			
<b>Fresh Pear</b>	<b>Fresh Linen</b>	<b>Lavender Vanilla</b>	<b>Plum Orchid</b>
15137	15127	15126	15143

## Counter Display Program – shown right

- 12 - 5lb bags of Wax Melts
- 240 - Empty Pillow Packs
- 2 - Metal Scoops
- 1 - 26" x 20" Wooden Display - Free

## 12 Fragrance Counter Display

Holds all 12 fragrances  
26" x 20" Box / Min 1

85558

FREE WITH PROGRAM





unfragranced

UNFRAGRANCED  
PILLARS

- Hand Poured in USA
- Solid Color Throughout
- New Concave Top for Better Burn

3x4 Pillar

3" X 4" / Burns 80 hrs  
Min 3 per color

3x6 Pillar

3" X 6" / Burns 100 hrs  
Min 3 per color

new packaging



Pure White



Ivory



Tan



Lemon Zest

3x4 Pillar	43101	43102	43115	43116
3x6 Pillar	43080	43081	43094	43095



Terra Cotta



Crimson



Bordeaux



Midnight

3x4 Pillar	43103	43106	43108	43117
3x6 Pillar	43082	43085	43087	43096



Calypso



Hunter Green



Moss Green



Barnwood

3x4 Pillar	43118	43107	43105	43114
3x6 Pillar	43097	43086	43084	43093



UNFRAGRANCED  
TEALIGHTS



12pc 6hr Tealights

Burns 6 hrs each / Min 6  
91708



50pc 6hr Tealights

Burns 6 hrs each / Min 6  
91044



5pc Mega Tealights

Burns 12 hrs each / Min 6  
91049

UNFRAGRANCED VOTIVES



6pc 15hr Votives

Hand poured ivory wax  
Burns 15 hrs each / Min 6  
91698

CANDLE TOOLS



Candle Adhesive

Secure candles & tapers in  
their holders / Min 12  
91713



Wick Trimmer

Trims wicks to ¼" for  
better burn / Min 12  
91699



candle lighters

*new product*

**USB Rechargeable  
Candle Lighter**

Includes USB cord  
4.5" x 1.25" x 11.5" / Min 6 per color



In collaboration with Zippo, the trusted lighter brand you know, we're offering a flameless USB rechargeable lighter in three neutral home decor colors. Each lighter comes with its own charger cord and packaged in a gift box for easy storage.

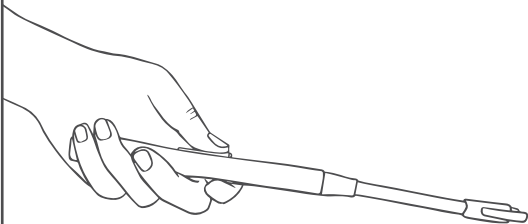


The rechargeable feature decreases the waste of buying disposable plastic lighters and eliminates the extra process of refilling lighters with fluid or butane.

how it works:

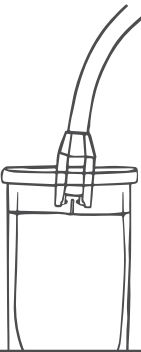
1.

Activate the arc by pressing the button on the back while sliding the ignition lever up.



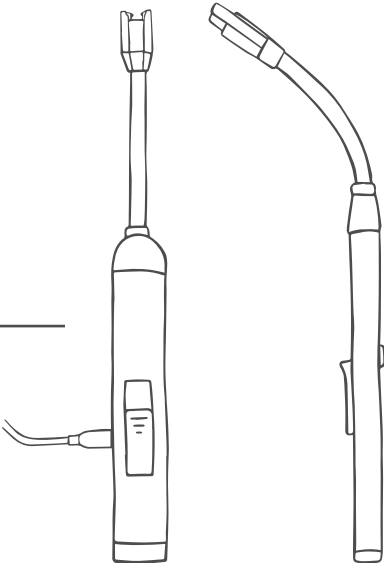
2.

Line up candle wick with the ignited arc. Remain over the wick until it is lit.



3.

When lighter is in need of charging, use the USB charging cord (included) to recharge.



Up to 26 arcs per charge!



Gift box includes USB cord for recharging.



Rose Gold  
91650



Grey  
91651



Charcoal  
91652





Artisan made of hand-forged wrought iron and oil-rubbed for a deep matte black finish. These charismatic, rustic accessories create a unique ambience of warmth and comfort in any home decor.



Tapers sold on pg49 / Pillars pg15 & pg41



### Blacksmith Taper Holders

Fits Standard Tapers / Min 4 per size

5.5" - 58463

9.5" - 58464

11.5" - 58465



### Blacksmith Taper Ring

10" diameter / Min 3  
58458

### Blacksmith Snuffer

9.5" Long / Min 6  
58453



### Blacksmith Pillar Plate

5" Candle Holder / Min 3  
58459



### Blacksmith Taper Hurricane

Fits all tapers, works especially well for 10" wide  
12.5" Tall Glass Shade & Base / Min 3  
58462





# bottelabra



Upcycle any bottle into a distinctive taper or tealight holder with this best-selling and artisan made metal accessory.



Tealights sold on pg42 / Tapers pg49

**Bottelabra**  
 For tapers or tealights  
 5.5" x 3.25" / Min 6 per style

Gold	Tealight Holder	64389
	Taper Holder	64390
Bronze	Tealight Holder	64385
	Taper Holder	64386
Pewter	Tealight Holder	64381
	Taper Holder	64382



new packaging

## BOTTELABRA DISPLAYS

### 2 Peg Display

Holds 12 Bottelabras  
Min 1 or FREE with purchase of 24 Bottelabras  
86000

### 4 Peg Display

Holds 24 Bottelabras  
Min 1 or FREE with purchase of 48 Bottelabras  
85999

# crystalline tapers



new style line

## Crystalline Tapers

4pc Pack 12" Tapers  
Min 3 per color

## How it's Made

These unique tapers are hand-dipped in a crystalline wax that creates a gleaming texture perfect for adding a little glamour to your table setting.



### Crystal Pearl

72585



### Crystal Melon

72588



### Crystal Mint

72587



### Crystal Grey

72586



european tapers



12" 2pc Pack

2pc Pack in Decorative Box  
Min 6 per color



12" 6pc Gift Pack

6pc Pack in Paper Wrap  
See combos on pg 51  
Min 3 per color



12pc Box & Sleeve

Sell as open stock or by the box  
Min 2 per color



4pc 4" Mini  
Taper Pack

4 Ivory Tapers per pack / Min 6  
73601



Mini Taper Holder  
3.25"

Holds Mini Tapers / Min 6  
64520



Simplicity 4" Pewter

Holds Tapers / Min 6  
64589



Simplicity 4" Gold

Holds Tapers / Min 6  
64600



Simplicity 4" Bronze

Holds Tapers / Min 6  
64599



4" Mini      7"      10" Wide      12"

Taper Sizes

All Tapers Fit Standard Taper Holders  
(10" Wide have tapered bottoms)

Premium Quality • Fragrance Free  
30% more wax than standard tapers

SIZE		Stone	Pure White	Ivory	Tan	Lemon Zest	Caramel	Goldfish	Terra Cotta
12"	2pc Pack	72866	72872	72873	72862	72890	72891	72859	72886
12"	6pc Gift Pack	73252	73253	73254	73255	73256	73257	73258	73259
12"	12pc Box	72773	72789	72784	72771	72785	72780	72768	72799
10"	12pc Wide Box	N/A	76590	76596	76589	76595	76600	N/A	76591
7"	12pc Box	71750	71724	71736	71756	71735	71742	71753	71727

SIZE		Crimson	Bordeaux	Rosewood	Apricot	Lilac	Purple	Graphite	Midnight Blue
12"	2pc Pack	72885	72884	72861	72857	72881	72879	72855	72860
12"	6pc Gift Pack	73260	73261	73262	73266	73264	73265	73277	73267
12"	12pc Box	72795	72793	72770	72766	72774	72801	72764	72769
10"	12pc Wide Box	76598	76602	N/A	N/A	N/A	N/A	N/A	N/A
7"	12pc Box	71739	71743	71755	71758	71749	71730	71760	71754

SIZE		Prairie Blue	Pistachio	Calypso	Turquoise	Eucalyptus	Hunter Green	Moss Green	New Leaf
12"	2pc Pack	72865	72856	72858	72897	72863	72896	72895	72893
12"	6pc Gift Pack	73268	73276	73270	73271	73272	73273	73274	73275
12"	12pc Box	72791	72765	72767	72798	72772	72794	72792	72787
10"	12pc Wide Box	76593	N/A	N/A	N/A	N/A	76597	76594	N/A
7"	12pc Box	71751	71759	71752	71726	71757	71737	71734	71732



# taper combinations



Custom color combos available on request - min 24



new  
packaging  
←

## Advent Tapers 72501

4pc Pack 12" Tapers  
3 purple, 1 soft pink / Min 3

## Taper Combo Gift Packs

Includes 6 12" tapers in 3 colors  
3" x 12" / Min 3 per combo

### Linen Closet 72743

2 Tan, 2 White, 2 Ivory

### Country Christmas 72746

2 Bordeaux, 2 Ivory, 2 Moss Green

### Autumn Harvest 72744

2 Bordeaux, 2 Terra Cotta, 2 Caramel

### Mistletoe 72745

2 Crimson, 2 White, 2 Hunter Green

## 12" TAPER DISPLAYS



Mix-and-match 2pk tapers to merchandise different color schemes.

## Taper Stacking Cube Display

Made of wood and painted white  
15" x 10.5" x 15"

\$ 95.00 / 86020

FREE WITH PURCHASE OF \$500 IN TAPERS

## How it Works

- Dividers can be easily adjusted to display 4 to 8 colors.
- Each section holds 24pcs of 8 colors or 48pcs of 4 colors.
- Stack or place cubes side-by-side to display more colors.
- Comes with NL branded taper header.

## 2pk Taper Display

Holds 36 12" 2pk Tapers  
12" x 8.5" x 18"

86025

FREE WITH PURCHASE OF 72 12" 2pks



See full selection of available colors on pg 50.



# merchandising aids



## 32" Hutch Display

Made of solid American pine and painted white. Built in 3 pieces for easy assembly. 80" x 11.5" x 32"

**85552**

FREE WITH PURCHASE OF \$1,800 OF PRODUCT



## A-Frame Display

Made of wood with pegged white shelves. Easy assembly. 34" x 24" x 57.5"

**85554**

FREE WITH PURCHASE OF \$900 OF PRODUCT



## Point of Sale Sign

Display all your Northern Lights style lines with our new point of sale signage. Speak to your sales rep or visit our wholesale website for full selection. 5.5" x 7.25"

1 FREE WITH EACH STYLE LINE

## CONTACT US

Monday - Friday 9-5 EST

Tel: 585.593.1200 | Fax: 585.593.6481

Email Inquiries: sales@northernlightscandles.com

Order Online: NorthernLightsWholesale.com

## TESTERS

We recommend testers to boost your sales. It's been proven that, when retailers burn our signature fragrances in their store, they sell more. Testers are available for most of our fragranced collections.

- One tester is available at 50% off the wholesale price when ordering 6 or more of any one fragrance.
- Add "TESTER" as a suffix to stock code when ordering.
- Testers come without packaging and labeled "Tester".

## MINIMUM ORDERS

Minimum first orders - \$250. Minimum re-orders - \$150. Re-orders for less than minimum have a \$15 handling fee.

## MINIMUM CASE PACKS

Minimums per item are listed throughout the catalog. Any order received for less than the minimum will be rounded up to the case pack minimum.

## PAYMENT

All first orders are prepaid. We accept MasterCard, Visa, American Express and Discover. Following credit review, net 30 terms may be approved.

## SUGGESTED RETAIL PRICING & UMAP

Our wholesale products are designed to be re-sold at keystone or greater pricing. To protect our brick & mortar customers, we enforce a UOMAP (Unilateral Online Minimum Advertised Pricing) policy. We reserve the right to decline orders from online retailers who sell below UOMAP pricing.

## SHIPPING

We ship FedEx and UPS. FOB Wellsville, NY 14895 USA

## THE NATURE OF HANDMADE PRODUCTS

Our artisan-made products may include variations in color and finish. We consider this part of their handmade beauty. Please keep this in mind when you order and receive our products.

**SALES & CUSTOMER SERVICE:**  
**1.800.836.8797**

**ONLINE ORDERING 24/7:**  
**www.NorthernLightsWholesale.com**



## CORPORATE SHOWROOMS & TRADE SHOWS:

See our newest products & take advantage of show specials.

### JANUARY & JULY

Atlanta Gift Show | Showroom 917B, Building 2  
Las Vegas World Market | Showroom C1003

### FEBRUARY & AUGUST

NY Now | Jacob Javits Center - Booth 4102

## REP SHOWROOMS & TRADE SHOWS:

Americas Mart - Atlanta, GA - Just Got 2 Have It  
Columbus Marketplace - Dublin, OH - GM & Associates  
Minneapolis Mart - Minnetonka, MN - Anne McGilvray  
Seattle Mart - Seattle, WA - DandyLines  
World Market Center - Las Vegas, NV - Just Got 2 Have It  
Dallas Gift Show - Anne McGilvray Showroom - Off site  
The Marketplace of Maine - Main Street Reps

## CHANGE YOUR MIND?

We accept unopened cartons for return within 10 days of receipt. We do not accept open cartons or product that has been merchandised. Items will be accepted for credit or replacement only with a Return Authorization Number. Customers are responsible for freight charges and the condition of the returned item. A restocking fee of 15% will apply.

## DAMAGES / CLAIMS

If shipping damage occurs, retain the packing material for inspection and notify your freight carrier immediately. All damage claims must be made within 5 days of receipt of merchandise. A Return Authorization Number is required to return any damaged merchandise.





northern lights



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HAND



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HEART & THE HOME



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(RE) PURPOSE

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